

INVITATION TO TENDER

PCSP-PW-2021-04

Trailer Mounted Digital Message Sign

CLOSING DATE: March 31, 2021, 3:00 P.M. NST

OPENING DATE: March 31, 2021, 3:00 P.M. NST



TOWN OF PORTUGAL COVE-ST. PHILIP'S TENDER/BID DOCUMENTS

1.0 STANDARD TERMS & CONDITIONS

1. The goods and/or services described in these Tender/Bid Documents and any subsequent contract are subject to the following terms and conditions and the bidder agrees to be bound by and comply with all such terms and conditions.
2. These standard terms and conditions are meant to supplement but not supersede the terms and conditions of any Tender/Bid Documents, contract or agreement. In the event of conflict or inconsistency, the terms and conditions of the Tender/Bid Documents, contract or agreement will govern.
3. These instructions, the specifications, terms and conditions of the Tender/Bid Documents are intended to bind the successful bidder and the Town of Portugal Cove-St. Philip's (the "Town"). All such terms and conditions are deemed material and cannot be varied, altered or changed by implication, waiver or any means, other than the express written agreement signed by both parties. With submission of a bid, the contract shall be solely enforced and executed as per the terms and conditions, clauses and specifications in the bid documents. Any counter offers or changes of terms proposed by the bidder are hereby rejected, unless specifically agreed to in writing by the Town.

2.0 GENERAL INSTRUCTIONS TO BIDDERS

1. The Town of Portugal Cove-St. Philip's reserves the right to cancel this solicitation at any time. The lowest, or highest ranking, or any bid may not necessarily be accepted.
2. The evaluation is based on the ability to meet terms, conditions, and specifications.
3. Tenders are to be submitted electronically via procurement@pcsp.ca or in a sealed envelope and clearly marked:

Tender PCSP-PW-2021-04– Trailer Mounted Digital Message Sign

Addressed to:

**Director of Public Works
Town of Portugal Cove-St. Philip's
1119 Thorburn Road
Portugal Cove-St. Philip's, NL A1M 1T6**

4. Procurement is subject to trade agreements, if applicable
5. The following applies in relation to the disclosure of information:
 - The financial value of a contract resulting from this procurement process will be publicly released as part of the award notification process.
 - This procurement process is subject to the Access to Information and Protection of Privacy Act, 2015.
 - The bidder agrees that any specific information in its bid that may qualify for an exemption from disclosure under subsection 39(1) of the Access to Information and Protection of Privacy Act, 2015 has been identified. If no specific information has been identified it is assumed that, in the opinion of the bidder, there is no specific information that qualifies for an exemption under subsection 39(1) of the Access to Information and Protection of Privacy Act, 2015.
6. In order to be accepted, submissions shall be submitted on the Tender/Bid Documents provided by the Town. Specification sheets form part of the Tender/Bid Documents and shall not be removed.
7. The tender must be hand delivered or couriered to the address above. Oral, regular mail, telephoned, faxed or emailed tenders will be rejected unless otherwise indicated in an addendum.
8. Tender will close at 3:00 p.m., Wednesday, March 31, 2021 (“Tender Closing Time”). Tenders received after that time will be rejected. Delivery date of the truck will be no later than 60 after awarding to the successful bidder.
9. The official time for closings shall be Newfoundland Standard Time as recorded by Town staff receiving the document at the Town’s main reception desk or email timestamp. It is the bidder’s responsibility to ensure that its submission meets the Town’s official time deadlines as specified in the tender. Couriers’ noted time on deliveries is not official.
10. Public tender opening will take place via Zoom meeting ID number <https://us02web.zoom.us/j/82099139551> at 3:00 p.m., Wednesday, March 31, 2021 or such later date as determined by the Town and indicated to Bidders by way of addendum. Bidders and the public are welcome to join virtually.
11. Questions regarding this tender must be directed to the Director of Public Works via electronic mail (procurement@pcsp.ca) at least 72 hours prior to the Tender Closing Time with subject line of “QUESTION TENDER PCSP-PW-2021-04, Trailer Mounted Digital Message Sign.” Inquiries will



be reviewed and where additional information is required, the Town will issue an addendum which will become part of the tender documents.

12. The Town of Portugal Cove-St. Philip's will not reimburse any Bidder for any expenses incurred in the preparation and submission of its tender.
13. The Bidder shall fill in all applicable spaces in the Tender/Bid Documents and shall have the tender forms executed by properly designated signing officers of its company or firm.
14. All bids must be typed or legibly drafted and submitted on the Tender/Bid Documents only. Specification sheets form part of the Tender/Bid Documents and shall not be removed.
15. All costs are to be quoted including shipping to a Town-owned facility or as outlined in the Special Instructions or Specification. All shipping and delivery costs shall be at the expense of the bidder.
16. Unless otherwise requested by the Town or noted in the Tender/Bid Documents, all prices are to be listed in Canadian dollars.
17. The applicable Harmonized Sales Tax (HST) will be added to the prices quoted in the Tender Summary Purchase Sheet and is to be calculated and shown on the Tender Form as a separate item.
18. It is the responsibility of the Bidder to ensure quotations include all expenses, permits and other charges required to supply the goods and services unless otherwise specified in the tender. The successful Bidder shall comply with all Federal, Provincial and Municipal legislation.
19. Tenders which are incomplete or which have been altered in any way, including the making of additions, conditions, deletions or any other qualifications, may be rejected by the Town.
20. Any bid is an irrevocable offer and shall be valid and may not be withdrawn for a period of ninety (90) days following the Tender Closing Time.
21. The Town does not bind itself to accept the lowest or any tender. The Town reserves the right to accept or reject any or all bids or to accept any bid or portion thereof at its sole discretion.
22. The Town may seek clarification from and verify any or all information provided by a Bidder in its tender.



23. The Town will acknowledge acceptance of the successful tender bid in the form of a Tender Letter of Acceptance. The Tender Letter of Acceptance together with the Tender/Bid Documents shall constitute a contract binding on both parties.
24. Properly documented amendments to tender submissions by Bidders will be permitted up to the Tender Closing Time. Amendments must be submitted either in person or via courier. It is the responsibility of the Bidder to confirm receipt of the amendment.
25. Bids may be withdrawn without penalty if request is received prior to the Tender Closing Time. Requests for withdrawal can be made either by telephone or email to the Director of Public Works. It is the responsibility of the Bidder to confirm receipt of the withdrawal request.
26. The Town reserves the right to cancel the call for tenders at any stage of the tendering process, including prior to the Tender Closing Date or after the Tender Opening. The Town shall not be responsible, in any manner, for expenses incurred by the bidder for preparing a submission.

3.0 GENERAL CONDITIONS

1. Any deviations from specifications **must** be noted in the Specify column on the Specifications form. The acceptance of any substitution with respect to specifications shall be at the sole discretion of the Town and the Town's decision with respect to this acceptance shall be final.
2. The Town reserves the right to inspect any material, service or goods which are ordered as a result of this tender and shall be the sole judge as to the acceptability of the goods and/or service to meet the needs of the Town and fulfill the requirements as specified.
3. The successful Bidder shall not assign or subcontract the contract or any part thereof without the prior written consent of the Town. Approval may be withheld by the Town at its sole discretion or may be given subject to such terms and conditions at the Town may impose.
4. Where there is question of general interpretation of these specifications, terms and conditions, the decision of the Town shall be final and binding.
5. Bidders are to ensure they understand the expected use for the requested product or service and submit their bid accordingly. Bidders will be deemed to have familiarized themselves with the existing conditions which may affect performance of required goods and/or services. No plea of ignorance of such conditions as a result of failure to make all necessary examinations will be accepted as a basis for any claims for extra compensation or an extension of time.

6. Units supplied will conform to all safety regulatory agencies applicable to Canada and the province of Newfoundland and Labrador.
7. The warranty period given by the Bidder will be taken into consideration before awarding the tender. The Bidder shall attach a copy of each equipment warranty to its tender. Failure to attach the warranty may invalidate the tender.
8. Time is of the essence and the successful bidder shall deliver the goods and/or services contemplated by the tender in strict accordance with the delivery date, quantity and the requirements as specified in the Tender/Bid Documents.
9. Where a delivery date is stated, delivery by such date is regarded as the essence of the Contract. Failure on the part of the successful Bidder to complete by the stated delivery date will entitle the Town to any one or combination of the following remedies:
 - a. Cancel the order without incurring or being liable for any costs, fees, charges or sub charges of any kind whatsoever;
 - b. Reassign the contract and charge the original successful bidder with all incremental costs involved; or
 - c. Other remedy as specified in the tender.
10. The Town assumes no responsibility for any oral instructions or suggestions. Any correspondence related to this tender must be directed to the Director of Public Works. Statements made by other persons, Town staff or not, will have no consequence.
11. The Town makes no guarantee of the value or volume of goods or work to be assigned to the successful bidder. The tender is not an exclusive contract for the provision of the goods and/or services listed. The Town may contract with others for the same or similar goods and/or services to those described or may obtain the same or similar internally.
12. The Contract is to be construed and governed by the laws of the province of Newfoundland and Labrador.
13. Failure by the successful bidder to provide the equipment and/or service in accordance with the Tender Specifications and the Contract and/or failure of its operators to perform the required work pursuant to the Tender Specifications, the Town shall have the right to terminate the Contract immediately and unilaterally.
14. Any equipment supplied to the Town pursuant to the Tender Specifications or the Contract shall be in compliance with all applicable Federal, Provincial and Municipal legislation.

15. The successful bidder warrants that the shipping and handling of designated products and/or hazardous materials will be made in accordance with the applicable Federal, Provincial and Municipal legislation at the time of shipment.
16. Successful bidders are responsible for adherence to all Canada Customs rules and regulations. Any and all errors and/or omissions which become apparent which result in penalties to the Town will result in the deduction for the value of those penalties from the successful bidder's invoice(s) so as to recover the Town's losses.
17. Delivered good and services are to be in accordance with the quantity and the requirements as specified in the tender and any attached specifications and are subject to inspection and approval, following delivery for a period of not less than sixty (60) days, notwithstanding prior payment. In the event of any discrepancy of the order or if the goods are rejected by the Town, in its sole discretion, the Town is entitled to return such goods at the successful bidder's expense and the successful bidder shall credit the Town accordingly within fifteen (15) days of return of the goods.
18. The successful bidder represents, warrants and covenants that the delivered goods do not infringe any patent, copyright, trademark or other intellectual or industrial property right.
19. The successful bidder represents, warrants and covenants that the goods are new, unused, free of defects or deficiencies in design, materials or workmanship, conforming to all manufacturer and Town specifications and are fit for their ordinary purposes, unless the Town has made a particular purpose known to the successful bidder, in which event the goods are fit for that particular purpose as well.
20. The successful bidder warrants that all electrical and electronic components and equipment supplied under this Order shall be approved in accordance with the Canadian Electrical Code and must be certified so the intended use of the equipment in Canada is certified by an organization accredited to the Standards Council of Canada Act.
21. In the event of any breach of warranty at law or pursuant to the tender by the successful bidder, at any time during the one-year warranty period or manufacturer's warranty, whichever is longer, the successful bidder shall, at the Town's option, repair or replace the goods with an equivalent or better product at no additional cost to the Town within fifteen (15) days of the Town's notification to do so.
22. Delivery date of the truck will be no later than 60 after awarding to the successful bidder. Upon delivery of the product, the supplier shall obtain a signature/proof of delivery, of which a copy shall accompany the invoice.



23. The bidder must be a manufacturer, a factory branch or an agent engaged in the business of selling, dealing in and servicing the equipment bid upon and must maintain a reasonable stock of parts, services to be provided upon request.
24. Bid must be accompanied with full descriptive literature and specifications on unit(s) quoted.
25. A copy of equipment warranty shall be attached to each Bid Form by the bidder.

Additional Notes

Due to COVID – 19 the Town has changed some of the operating practices to ensure safety of staff and public. During this time electronic submissions are preferred for this process, and as noted above, the town will host a digital opening. Upon awarding of the contract, the proponent will have to ensure that the public health guidelines on COVID-19 are met for work completion. We know this is a challenging time and we thank you for your co-operation and understanding.

Provincial Supplier Allowance

In the evaluation of submissions, the Town must apply a ten per cent (10%) reduction to the bid price of a provincial supplier prior to the evaluation based on the thresholds for the Canadian Free Trade Agreement (CFTA). The 10% reduction only needs to be applied when the evaluation includes suppliers that are not provincial suppliers.

The submission with the lowest price, following the application of the provincial supplier reduction allowance if required, and that meets all the requirements will ultimately be determined to be the preferred supplier and be awarded a contract if an award is made.

ATIPPA

The financial value of a contract resulting from this procurement process will be publicly released as part of the award notification process. This procurement process is subject to the Access to Information and Protection of Privacy Act, 2015. The bidder agrees that any specific information in its bid that may qualify for an exemption from disclosure under subsection 39(1) of the Access to Information and Protection of Privacy Act, 2015 has been identified. If no specific information has been identified it is assumed that, in the opinion of the bidder, there is no specific information that qualifies for an exemption under subsection 39(1) of the Access to Information and Protection of Privacy Act, 2015.

4.0 SPECIFICATIONS

Bidders are to indicate whether the specification can be met by checking “Yes” or “No”. “Yes” indicates the specification is met as identified. “No” indicates the specification cannot be met as identified. If the Bidder is proposing a deviation from the specification, the deviation **must** be detailed in the Specify column adjacent to each specification. Where the Town requires detailed information on a specification, a request for additional information will be noted under the Specify column and bidders are required to complete. Any equipment supplied against this tender is subject to inspection upon receipt and may be rejected and returned at the supplier’s expense if specifications are not met.

SPECIFICATION	YES	NO	SPECIFY
1. Required General			
a. The Must be a Trailer Mounted Digital Message Sign			
b. Sealed Maintenance –Free batteries Anti-theft Hidden batteries or equivalent			
c. Change message via Wi-Fi Via 3 different ways (minimum) smart phone locally, remotely on PC or laptop, remotely via tablet etc.			
d. Fully integrated cellular 4G LTE modem, 10-year fleet call service or equivalent and or equivalent upgrades			
e. Software: -Hourly Automated Refresh and Battery /GPS alerts and reports -To be compatible with JamLogic software or software with equivalent features and functionality -Interactive Map and list view of all equipment -Historical Log of all Locally and Remotely Activated messages with date and Time -Project folder to group Equipment			
f. Display -Full matrix 30 x 56 pixels -3 lines 9 characters per line -Rotate 360 degrees for perfect viewing -Plug and Play			

SPECIFICATION	YES	NO	SPECIFY
g. Shall have tilt and rotation solar panels minimum 2 or more h. Designed to run 12 months of the year with minimum of manual charging			
i. Long life batteries			
j. Local supplier for purchase and parts preferred			
k. 2 year warranty on Electronics			
l. Options Battery Charger Radar Data Logger			
O. Trailer -Heavy duty plastic fenders -Lockable plastic box -Manual Lift mechanism for quick deployment -Tongue wheel jack, easily move -Adjustable stabilizer legs, for stabilization and easy Transportation -Powder coated finish, for impact, humidity salt spray, rust resistant			
m. Touch screen controller			

Request for equivalency must be submitted on or before four (4) working days prior to Tender Closing Time to be considered, an equivalent must meet or exceed the specified unit.



**NEW VEHICLE/EQUIPMENT INFORMATION SHEET
TOWN OF PORTUGAL COVE-ST. PHILIP'S**

THIS FORM **MUST** BE COMPLETED BY THE DEALER FOR UNIT SUPPLIED AND PRESENTED UPON DELIVERY

**SUMMARY PURCHASE SHEET FOR
ONE (1) Trailer Mounted Digital Message Sign**

Trailer Mounted Digital Message Sign		\$
HST TAX		\$
TOTAL PURCHASE PRICE		\$

AFTER HAVING READ THE TERMS, CONDITIONS AND SPECIFICATIONS OF THIS TENDER, I/WE (NAME OF FIRM) _____ GUARANTEE DELIVERY TO THE TOWN OF PORTUGAL COVE-ST. PHILIP'S ON _____, TO BE KNOWN AS THE DELIVERY DATE.
(SPECIFY DATE)

SIGNING OF TENDER BID

COMPANY NAME	
ADDRESS	
TELEPHONE #	
FAX NUMBER	
CONTACT NAME	
CONTACT EMAIL	

AUTHORIZED SIGNATURE	WITNESS SIGNATURE
PRINTED NAME	PRINTED NAME
DATE	DATE