

INVITATION TO TENDER

PCSP-PW-2019-09

3 Loader Rentals

CLOSING DATE: September 30, 2019, 2:00 P.M. NST

OPENING DATE: September 30, 2019, 2:00 P.M. NST



## **TOWN OF PORTUGAL COVE-ST. PHILIP'S TENDER/BID DOCUMENTS**

### **1.0 STANDARD TERMS & CONDITIONS**

1. The goods and/or services described in these Tender/Bid Documents and any subsequent contract are subject to the following terms and conditions and the bidder agrees to be bound by and comply with all such terms and conditions.
2. These standard terms and conditions are meant to supplement but not supersede the terms and conditions of any Tender/Bid Documents, contract or agreement. In the event of conflict or inconsistency, the terms and conditions of the Tender/Bid Documents, contract or agreement will govern.
3. These instructions, the specifications, terms and conditions of the Tender/Bid Documents are intended to bind the successful bidder and the Town of Portugal Cove-St. Philip's (the "Town"). All such terms and conditions are deemed material and cannot be varied, altered or changed by implication, waiver or any means, other than the express written agreement signed by both parties. With submission of a bid, the contract shall be solely enforced and executed as per the terms and conditions, clauses and specifications in the bid documents. Any counter offers or changes of terms proposed by the bidder are hereby rejected, unless specifically agreed to in writing by the Town.

### **2.0 GENERAL INSTRUCTIONS TO BIDDERS**

1. The Town of Portugal Cove-St. Philip's reserves the right to cancel this solicitation at any time. The lowest, or highest ranking, or any bid may not necessarily be accepted.
2. The evaluation is based on the ability to meet terms, conditions and specifications.
3. Tenders are to be submitted in a sealed envelope and clearly marked:

**Tender PCSP-PW-2019-09 – 3 Loader Rentals**

Addressed to:

**Director of Public works  
Town of Portugal Cove-St. Philip's  
1119 Thorburn Road  
Portugal Cove-St. Philip's, NL A1M 1T6**

4. Procurement is subject to trade agreements, if applicable
5. The following applies in relation to the disclosure of information:
  - The financial value of a contract resulting from this procurement process will be publicly released as part of the award notification process.
  - This procurement process is subject to the Access to Information and Protection of Privacy Act, 2015.
  - The bidder agrees that any specific information in its bid that may qualify for an exemption from disclosure under subsection 39(1) of the Access to Information and Protection of Privacy Act, 2015 has been identified. If no specific information has been identified it is assumed that, in the opinion of the bidder, there is no specific information that qualifies for an exemption under subsection 39(1) of the Access to Information and Protection of Privacy Act, 2015.
6. In order to be accepted, submissions shall be submitted on the Tender/Bid Documents provided by the Town. Specification sheets form part of the Tender/Bid Documents and shall not be removed.
7. The tender must be hand delivered or couriered to the address above. Oral, regular mail, telephoned, faxed or emailed tenders will be rejected unless otherwise indicated in an addendum.
8. Tender will close at September 30, 2019, 2:00 P.M. NST (“Tender Closing Time”). Tenders received after that time will be rejected. Delivery date of the Loaders will be no later than December 1, 2019 and for each contractual year thereafter.
9. The official time for closings shall be Newfoundland Standard Time as recorded by Town staff receiving the document at the Town’s main reception desk. It is the bidder’s responsibility to ensure that its submission meets the Town’s official time deadlines as specified in the tender. Couriers’ noted time on deliveries is not official.
10. Public tender opening will take place in Council Chambers at 1119 Thorburn Road at 2:00 p.m., Monday, September 30, 2019 (“Tender Opening”) or such later date as determined by the Town and indicated to Bidders by way of addendum.
11. Questions regarding this tender must be directed to the Director of Public Works via electronic mail (Charlie.hamlyn@pcsp.ca) at least 72 hours prior to the Tender Closing Time with subject line of *“QUESTION TENDER PCSP-PW-2019-009, 3 Loader Rentals”*. Inquiries will be reviewed



and where additional information is required, the Town will issue an addendum which will become part of the tender documents.

12. The Town of Portugal Cove-St. Philip's will not reimburse any Bidder for any expenses incurred in the preparation and submission of its tender.
13. The Bidder shall fill in all applicable spaces in the Tender/Bid Documents and shall have the tender forms executed by properly designated signing officers of its company or firm.
14. All bids must be typed or legibly drafted and submitted on the Tender/Bid Documents only. Specification sheets form part of the Tender/Bid Documents and shall not be removed.
15. All costs are to be quoted including shipping to a Town-owned facility or as outlined in the Special Instructions or Specification. All shipping and delivery costs shall be at the expense of the bidder.
16. Unless otherwise requested by the Town or noted in the Tender/Bid Documents, all prices are to be listed in Canadian dollars.
17. The applicable Harmonized Sales Tax (HST) will be added to the prices quoted in the Tender Summary Purchase Sheet and is to be calculated and shown on the Tender Form as a separate item.
18. It is the responsibility of the Bidder to ensure quotations include all expenses, permits and other charges required to supply the goods and services unless otherwise specified in the tender. The successful Bidder shall comply with all Federal, Provincial and Municipal legislation.
19. Tenders which are incomplete or which have been altered in any way, including the making of additions, conditions, deletions or any other qualifications, may be rejected by the Town.
20. Any bid is an irrevocable offer and shall be valid and may not be withdrawn for a period of ninety (90) days following the Tender Closing Time.
21. The Town does not bind itself to accept the lowest or any tender. The Town reserves the right to accept or reject any or all bids or to accept any bid or portion thereof at its sole discretion.
22. The Town may seek clarification from and verify any or all information provided by a Bidder in its tender.

23. The Town will acknowledge acceptance of the successful tender bid in the form of a Tender Letter of Acceptance. The Tender Letter of Acceptance together with the Tender/Bid Documents shall constitute a contract binding on both parties.
24. Properly documented amendments to tender submissions by Bidders will be permitted up to the Tender Closing Time. Amendments must be submitted either in person or via courier. It is the responsibility of the Bidder to confirm receipt of the amendment.
25. Bids may be withdrawn without penalty if request is received prior to the Tender Closing Time. Requests for withdrawal can be made either by telephone or email to the Procurement coordinator. It is the responsibility of the Bidder to confirm receipt of the withdrawal request.
26. The Town reserves the right to cancel the call for tenders at any stage of the tendering process, including prior to the Tender Closing Date or after the Tender Opening. The Town shall not be responsible, in any manner, for expenses incurred by the bidder for preparing a submission.

### **3.0 GENERAL CONDITIONS**

1. Any deviations from specifications **must** be noted in the Specify column on the Specifications form. The acceptance of any substitution with respect to specifications shall be at the sole discretion of the Town and the Town's decision with respect to this acceptance shall be final.
2. The Town reserves the right to inspect any material, service or goods which are ordered as a result of this tender and shall be the sole judge as to the acceptability of the goods and/or service to meet the needs of the Town and fulfill the requirements as specified.
3. The successful Bidder shall not assign or subcontract the contract or any part thereof without the prior written consent of the Town. Approval may be withheld by the Town at its sole discretion or may be given subject to such terms and conditions at the Town may impose.
4. Where there is question of general interpretation of these specifications, terms and conditions, the decision of the Town shall be final and binding.
5. Bidders are to ensure they understand the expected use for the requested product or service and submit their bid accordingly. Bidders will be deemed to have familiarized themselves with the existing conditions which may affect performance of required goods and/or services. No plea of ignorance of such conditions as a result of failure to make all necessary examinations will be accepted as a basis for any claims for extra compensation or an extension of time.

6. Units supplied will conform to all safety regulatory agencies applicable to Canada and the province of Newfoundland and Labrador.
7. The warranty period given by the Bidder will be taken into consideration before awarding the tender. The Bidder shall attach a copy of each equipment warranty to its tender. Failure to attach the warranty may invalidate the tender.
8. Time is of the essence and the successful bidder shall deliver the goods and/or services contemplated by the tender in strict accordance with the delivery date, quantity and the requirements as specified in the Tender/Bid Documents.
9. Where a delivery date is stated, delivery by such date is regarded as the essence of the Contract. Failure on the part of the successful Bidder to complete by the stated delivery date will entitle the Town to any one or combination of the following remedies:
  - a. Cancel the order without incurring or being liable for any costs, fees, charges or sub charges of any kind whatsoever;
  - b. Reassign the contract and charge the original successful bidder with all incremental costs involved; or
  - c. Other remedy as specified in the tender.
10. The Town assumes no responsibility for any oral instructions or suggestions. Any correspondence related to this tender must be directed to the procurement coordinator. Statements made by other persons, Town staff or not, will have no consequence.
11. The Town makes no guarantee of the value or volume of goods or work to be assigned to the successful bidder. The tender is not an exclusive contract for the provision of the goods and/or services listed. The Town may contract with others for the same or similar goods and/or services to those described or may obtain the same or similar internally.
12. The Contract is to be construed and governed by the laws of the province of Newfoundland and Labrador.
13. Failure by the successful bidder to provide the equipment and/or service in accordance with the Tender Specifications and the Contract and/or failure of its operators to perform the required work pursuant to the Tender Specifications, the Town shall have the right to terminate the Contract immediately and unilaterally.
14. Any equipment supplied to the Town pursuant to the Tender Specifications or the Contract shall be in compliance with all applicable Federal, Provincial and Municipal legislation.

15. The successful bidder warrants that the shipping and handling of designated products and/or hazardous materials will be made in accordance with the applicable Federal, Provincial and Municipal legislation at the time of shipment.
16. Successful bidders are responsible for adherence to all Canada Customs rules and regulations. Any and all errors and/or omissions which become apparent which result in penalties to the Town will result in the deduction for the value of those penalties from the successful bidder's invoice(s) so as to recover the Town's losses.
17. Delivered goods and services are to be in accordance with the quantity and the requirements as specified in the tender and any attached specifications and are subject to inspection and approval, following delivery for a period of not less than sixty (60) days, notwithstanding prior payment. In the event of any discrepancy of the order or if the goods are rejected by the Town, in its sole discretion, the Town is entitled to return such goods at the successful bidder's expense and the successful bidder shall credit the Town accordingly within fifteen (15) days of return of the goods.
18. The successful bidder represents, warrants and covenants that the delivered goods do not infringe any patent, copyright, trademark or other intellectual or industrial property right.
19. The successful bidder represents, warrants and covenants that the goods are new, unused, free of defects or deficiencies in design, materials or workmanship, conforming to all manufacturer and Town specifications and are fit for their ordinary purposes, unless the Town has made a particular purpose known to the successful bidder, in which event the goods are fit for that particular purpose as well.
20. The successful bidder warrants that all electrical and electronic components and equipment supplied under this Order shall be approved in accordance with the Canadian Electrical Code and must be certified so the intended use of the equipment in Canada is certified by an organization accredited to the Standards Council of Canada Act.
21. In the event of any breach of warranty at law or pursuant to the tender by the successful bidder, at any time during the one year warranty period or manufacturer's warranty, whichever is longer, the successful bidder shall, at the Town's option, repair or replace the goods with an equivalent or better product at no additional cost to the Town within fifteen (15) days of the Town's notification to do so.
22. Delivery date of the loaders will be no later than December 1, 2019 (and for each contractual year thereafter). Upon delivery of the product, the supplier shall obtain a signature/proof of delivery, of which a copy shall accompany the invoice.



23. The bidder must be a manufacturer, a factory branch or an agent engaged in the business of selling, dealing in and servicing the equipment bid upon and must maintain a reasonable stock of parts, services to be provided upon request.
24. Bid must be accompanied with full descriptive literature and specifications on unit(s) quoted.
25. A copy of equipment warranty shall be attached to each Bid Form by the bidder.



**4.0 SPECIFICATIONS**

Bidders are to indicate whether the specification can be met by checking “Yes” or “No”. “Yes” indicates the specification is met as identified. “No” indicates the specification cannot be met as identified. If the Bidder is proposing a deviation from the specification, the deviation **must** be detailed in the Specify column adjacent to each specification. Where the Town requires detailed information on a specification, a request for additional information will be noted under the Specify column and bidders are required to complete. Any equipment supplied against this tender is subject to inspection upon receipt and may be rejected and returned at the supplier’s expense if specifications are not met.

SPECIFICATION	YES	NO	SPECIFY DEVIATION/STATE INFO.
1. Required General			
a. Unit to be <u>new</u> , current series loader, each year supplied, not previously used and equipped for snow clearing purpose as specified.			
b. Two (2) 198 HP or better loaders with 12’ hydraulic reversible front blade & 10’ hydraulic wing and snow tires. Complete with snow package, as listed below.			<b>Bidder to State:</b>  Make: _____  Model: _____  Year: _____
c. One (1) 166 HP or better loader with 12’ hydraulic reversible front blade and snow tires. Complete with snow package, as listed below.			<b>Bidder to State:</b>  Make: _____  Model: _____  Year: _____
d. Bidders must be a factory authorized full-service dealership or service center located within the St. John’s Metropolitan Area. Dealerships and service centers must provide a fully stocked original equipment manufacturer (“OEM”) parts and OEM service departments with OEM trained service technicians specifically trained on the make and model of equipment specified in this tender submission.			
e. Parts <u>shall have a local vendor</u> .			Location: _____

SPECIFICATION	YES	NO	SPECIFY DEVIATION/STATE INFO.
2. Engine			
a. Diesel engine			
b. Emission rating Tier 4			
c. Rated speed 1800 rpm or better			
d. Output 198 HP or better			
e. Heavy duty air filter			
f. Heavy duty muffler			
g. Large capacity coolant system			
h. Anti-freeze tested to -40 degrees			
i. Full flow oil filter			
j. Heavy duty fuel filter(s)			
3. Transmission			
a. Full power shift automatic			
b. 3 forward speeds or better			
c. 3 reverse gears or better			
d. Heavy duty cooler			
e. Single lever control			
f. Single stage, single phase torque converter			
4. Differentials			
a. All wheel drive with limited slip differentials on both axles or limited slip on rear and locking on the front			
b. Full floating axle shafts			
c. Oscillating rear axle, 12 degree each side minimum			
d. Heavy duty universal joints and drive line			
e. Planetary reduction each wheel			
5. Steering			
a. Articulated			
b. Turning circle 13000 mm or better			
c. Full hydraulic			
d. Full flow filter protected			
e.			
6. Brakes			
a. Four wheel hydraulic enclosed, wet disc type			
b. Parking brake Disc			

SPECIFICATION	YES	NO	SPECIFY DEVIATION/STATE INFO.
7. Tires & Wheels			
a. All tires to be Michelin X Snoplus or equivalent			
b. Minimum 23 (R25)			
8. Hydraulic System			
a. Closed pressurized system			
b. Full flow filter protected			
c. All circuits to be relief valve protected			
d. Oil tank level gauge			
e. All cylinder rods hardened chrome plated			
f. All hydraulic cylinders to be of heavy duty repairable type			
g. All hydraulic hoses required to be connected/disconnected when installing or removing the plow and/or wing to have heavy duty quick couplers.			
h. All hydraulic system components required for the proper operation of the plow and/or wing must be supplied and installed by the vendor.			
9. Snow Package			
a. 12' hydraulic reversible front blade & 10' hydraulic wing			
b. 12' hydraulic reversible front blade			
c. Plow and/or wing to be attached to loader by quick coupler connects			
d. Front plow to have full blade trip (4 spring)			
e. Front plow to be a down pressure floats type with oscillating capabilities			
f. fully hydraulic wing assembly with 3/16" steel mouldboard, hydraulic extension and hydraulic trip and push pole assembly			
g. The wing arm to be of "quick-connect" type hydraulically at the loader frame and to remain attached to the wing when the system is disconnected from the machine.			
h. Wing to be mechanical trip swivel			
i. The wing to be operated by a cab mounted 12-volt joystick and a 12-volt electric solenoid valve with built in relief protection. This valve to be covered and fastened securely with easy access for maintenance.			

SPECIFICATION	YES	NO	SPECIFY DEVIATION/STATE INFO.
j. Carbide tip cutting edges with backing required			
k. A rubber flap 12" wide, ½" thick the length of the front blade is to be installed to act as a snow deflector or equivalent guard			
<b>10. Cab</b>			
a. Roll over protective structure fully enclosed			
b. Rear frame mounted			
c. Insulated for sound protection			
d. Windshield wipers and washers front and rear			
e. Heavy duty heater and defroster			
f. Dual outside mirrors			
g. Full instrument gauges/warning lights			
h. Working lights – two front and two rear			
i. Heavy duty suspension seat with arm rests and adjustable back			
j. Interior dome light			
k. Electronic cab controls			
l. Heavy duty seat belt			
m. Additional cab mounted defroster fan positioned to clear the windshield with fuse protection and variable speed switch			
n. Locking fill caps			
o. Front and rear wheel fenders			
p. Electric horn			
q. All lights and reflectors for roadway operation			
r. Dash mounted hour meter			
s. Entry hand rails and steps with non-slip coatings or materials			
<b>11. Accessories (Supply &amp; Install)</b>			
a. Heaviest duty batteries available			
b. Twenty-four (24) volt electrical system			
c. Automatic electric back up alarm			
d. Heavy duty 45 amp alternator			
e. Blue strobe warning light, with dash mounted switch illuminated on the "ON" position, to be mounted on cab roof.			
f. Lockable engine and battery compartment			

SPECIFICATION	YES	NO	SPECIFY DEVIATION/STATE INFO.
doors – master keyed			
g. 120 volt engine coolant heater			
h. AM/FM radio			
i. Automatic ride control			
j. Three (3) spool control valve			
k. Automatic greasing system			
l. Heavy duty voltage reducer (24 – 12) with a ten (10) amp rating to be supplied and installed for the joystick and electric control valve required for the wing operation			
<b>12. Warranty &amp; Service</b>			
a. Bidder must state specifically all warranties covering the equipment.			
b. All service to be completed on the unit during the rental period responsibility of Bidder with no additional charges incurred by the Town of Portugal Cove-St. Philip's. Bidder to state specific items, if any, not covered by rental agreement.			State Items, if applicable: _____ _____
c. Service to be completed within 24-hour period of report to the Bidder. If unit is out of service longer than 24-hour period, Bidder responsible to provide equivalent replacement equipment, at no additional cost to the Town, until such time as unit returns to service.			
<b>13. Delivery</b>			
a. Units must be supplied by December 1 for each of the three (3) years specified within the Letter to Bidders – Rental Requirements			
b. Delivery date shall be complied with			
c. Failure to deliver as per delivery date will result in fines (\$500 per calendar day) or possible contract cancellation			